

PRESS RELEASE

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Headpoint Advisors has advised Dunstall Holdings on its acquisition of Teme Valley Tractors

Headpoint Advisors has advised Rea Valley Tractors, a leading agricultural machinery dealer and subsidiary of Dunstall Holdings, on its acquisition of Teme Valley Tractors (TVT) today, strengthening its territories in South Shropshire and Mid Wales.

As it celebrates its 40th year in business, Rea Valley Tractors are New Holland, JCB and Kuhn dealers who supply an extensive range of new and used agricultural and horticultural machinery, supported by highly qualified service technicians and parts departments. Prior to the acquisition it had seven branch locations across the West of England and headquartered in Shrewsbury.

The acquisition of Teme Valley Tractors, a long-established New Holland dealer based in Knighton and Welshpool represents a significant milestone in Rea Valley Tractors history and reinforces its ongoing commitment to expand its capabilities and better serve its customer base.

Matt Mulligan, Managing Director of Rea Valley Tractors said: “Acquiring TVT aligns seamlessly with our long-term growth plans. The similarities between both businesses make for a great collaboration - both being highly reputable with a customer-focused mindset, and we look forward to growing the great reputation and contributions that they have made to the local agricultural community over the years.”

Graham Probert, Managing Director at TVT Knighton commented “We will continue to serve customers from our Welshpool and Knighton depots. As always, our team are ready to welcome you and look forward to continuing to support you with the same first-class service you have come to expect”.

With the acquisition of TVT, Rea Valley Tractors will operate from a total of nine locations with each branch offering a full-service operation supported by a local dedicated team of sales, service and parts personnel, further backed-up by manufacturer-trained brand specialists and head office administration from Shrewsbury.

Mark Wilson, Managing Director, Headpoint who led the deal said: “We are very pleased to have advised the Dunstall and Rea Valley Tractors team on this acquisition and expect it to deliver strong synergies and support their long term growth aspirations.”

Mark Wilson was supported by Oliver Stephens on all corporate finance aspects. Headpoint worked with Graham Spalding (Partner, Corporate) at legal advisors Ladders along with Nicole Romero and Lee McBride (Property) and tax advice from Sarah Crane at Dyke Yaxley.

About Headpoint

Headpoint provides specialist corporate finance advice to owners of private companies. Our clients include business founders, family owners / managers and investors. We advise on company sales, acquisitions, management buy-outs, business valuations and raising growth capital.

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To know more about Headpoint please visit www.headpointadvisors.com